



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 17/2026

(*NEW SEASON TEAS ONLY)

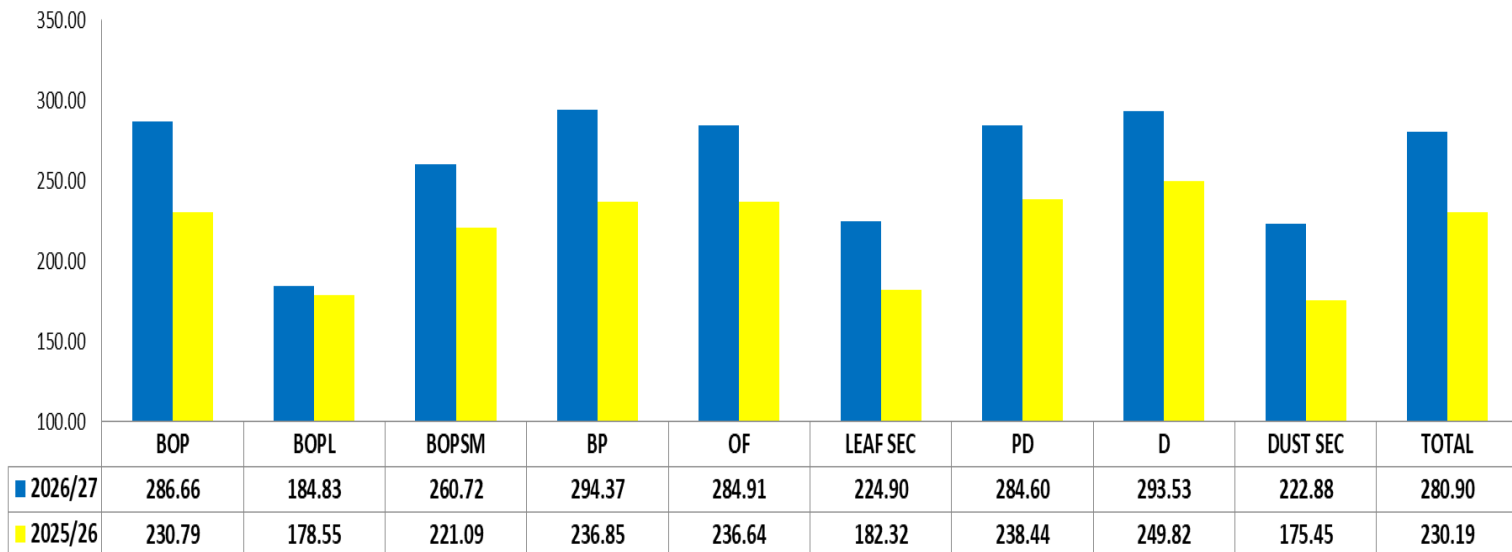
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Liquoring Assams sold irregular and lower. * Mediums and plainers followed a similar trend. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Liquoring sorts sold irregular and easier. * Mediums and plainers followed a similar trend.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * WI: Mainstay. * HUL: Operated. * Internals/Locals: Good support. * TCPL: Very selective. * Exporters: Operated. 	<ul style="list-style-type: none"> * WI: Good support. * HUL: Operated. * Internals/Locals: Good support. * TCPL: Very selective.

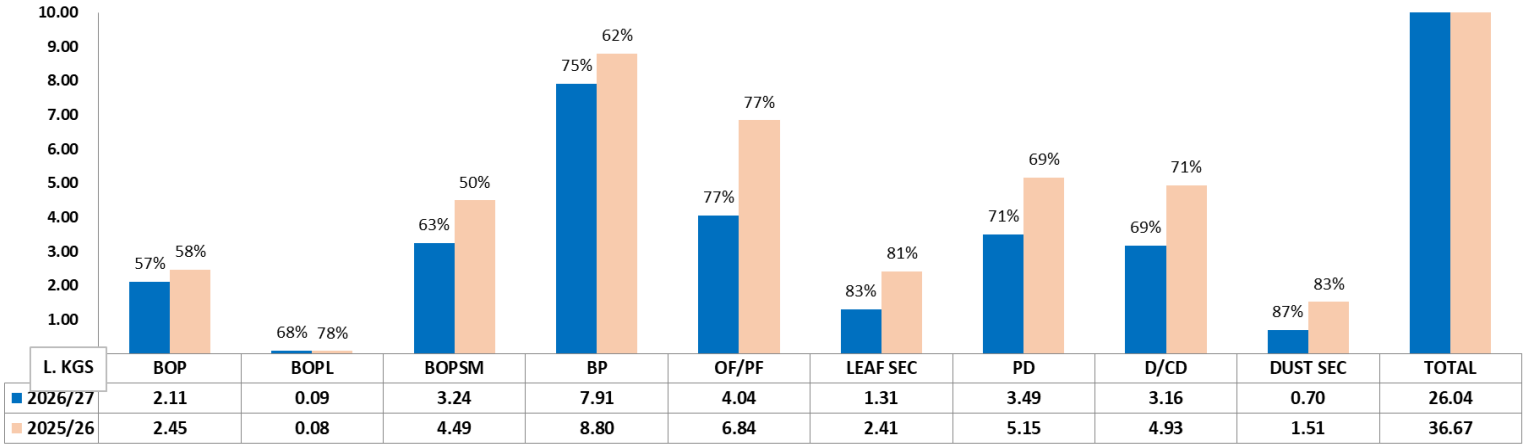
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 17		
	SALE 17	SALE 15	+/-	SALE 17	SALE 15	+/-	SALE 17	SALE 16	+/-	2026/27	2025/26	2024/25
LEAF	275.45	280.32	-4.87	220.96	237.34	-16.38	244.16	255.94	-11.78	280.25	227.94	254.50
DUST	278.43	285.07	-6.64	230.59	237.64	-7.05	243.30	258.93	-15.63	282.54	235.06	248.16
TOTAL	276.33	281.54	-5.20	224.06	237.43	-13.37	243.91	256.71	-12.80	280.90	230.19	252.77

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2026/27	316.36	280.32	0.00	275.45	0.00	0.00	0.00	0.00	
	2025/26	251.53	237.34	0.00	220.96	211.87	206.79	204.00	216.59	
DUST	2026/27	317.55	285.07	0.00	278.43	0.00	0.00	0.00	0.00	
	2025/26	259.83	237.64	0.00	230.59	222.95	220.48	215.47	234.85	
TOTAL	2026/27	316.64	281.54	0.00	276.33	0.00	0.00	0.00	0.00	
	2025/26	253.99	237.43	0.00	224.06	215.56	211.22	207.48	222.61	

GTAC Grade Wise Averages Upto Sale 17



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 17



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	12,42,387	9,02,596	278.99	27%	5,68,389	3,47,248	280.99	39%	20,12,656	13,82,015	283.10	31%
FANNINGS	3,41,513	2,69,346	279.85	21%	1,39,359	1,05,111	287.49	25%	5,25,692	4,04,166	284.91	23%
LEAF SEC.	75,058	66,973	209.99	11%	15,672	13,744	208.53	12%	93,151	82,897	210.14	11%
LEAF TOTAL	16,58,957	12,38,915	275.45	25%	7,23,420	4,66,102	280.32	36%	26,31,499	18,69,079	280.25	29%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	6,43,454	4,66,868	285.43	27%	2,20,287	1,50,293	289.57	32%	9,46,164	6,64,969	288.84	30%
DUST SEC.	65,823	58,352	222.44	11%	12,692	10,552	220.98	17%	80,282	70,232	222.88	13%
DUST TOTAL	7,09,277	5,25,220	278.43	26%	2,32,978	1,60,845	285.07	31%	10,26,446	7,35,201	282.54	28%
TOTAL	23,68,234	17,64,135	276.33	26%	9,56,398	6,26,947	281.54	34%	36,57,945	26,04,280	280.90	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	16,58,957	12,38,915	275.45	25%	7,23,420	4,66,102	280.32	36%	26,31,499	18,69,079	280.25	29%
2025/26	27,59,136	16,82,506	220.96	39%	7,14,792	5,42,765	237.34	24%	39,45,167	25,07,344	227.94	36%

DUST	THIS SALE				LAST SALE				UPTO SALE 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	7,09,277	5,25,220	278.43	26%	2,32,978	1,60,845	285.07	0%	10,26,446	7,35,201	282.54	28%
2025/26	11,61,731	7,98,494	230.59	31%	2,93,117	2,41,956	237.64	17%	16,19,183	11,59,275	235.06	28%

TOTAL	THIS SALE				LAST SALE				UPTO SALE 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	23,68,234	17,64,135	276.33	26%	9,56,398	6,26,947	281.54	34%	36,57,945	26,04,280	280.90	29%
2025/26	39,20,867	24,81,000	224.06	37%	10,07,909	7,84,721	237.43	22%	55,64,351	36,66,619	230.19	34%

PRICE RANGE

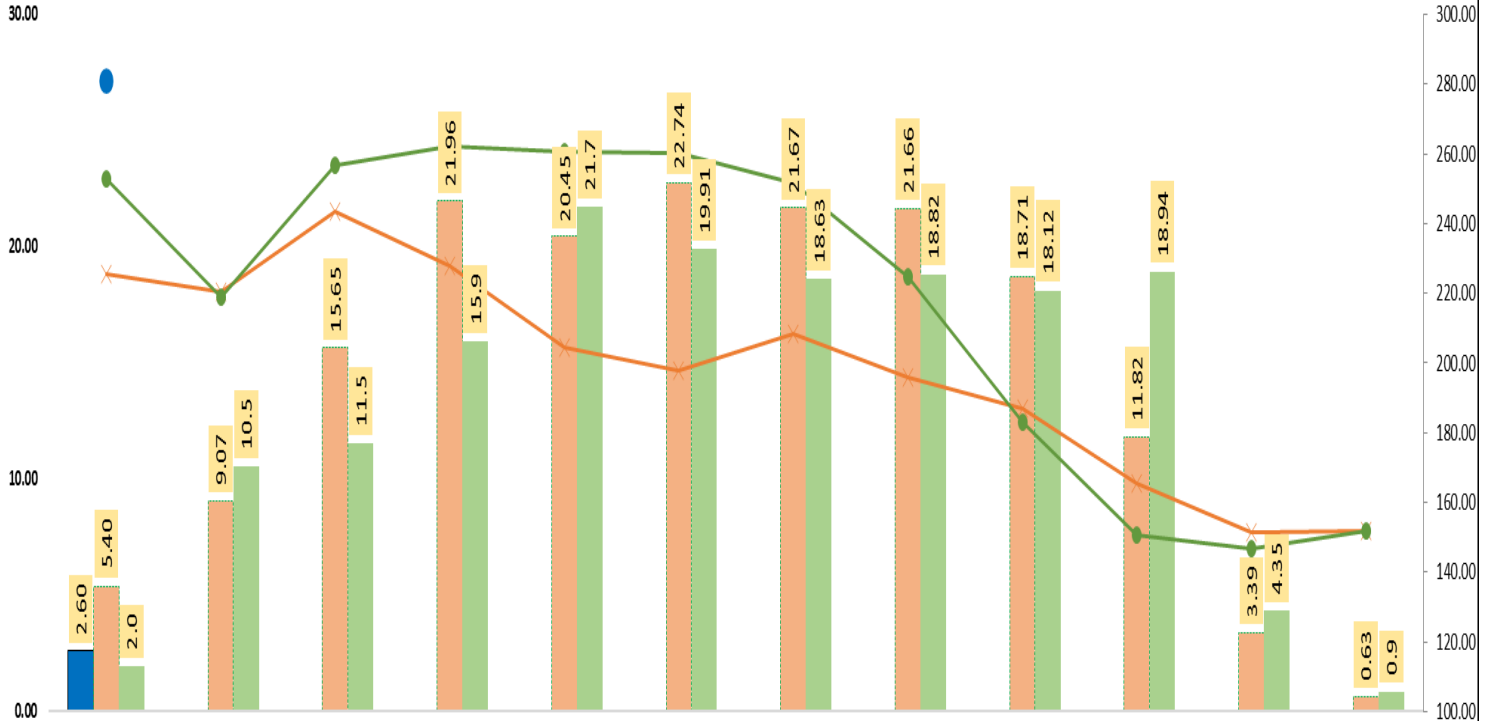
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 17			2026/27		UPTO SALE 17		
	SALE 17	SALE 15	2026/27	2025/26	2024/25	SALE 17	SALE 15	2026/27	2025/26	2024/25
BELOW 150	2	0	1	8	4	1	1	2	8	10
BETWEEN 151.00-200.00	9	13	10	32	20	9	13	8	33	18
BETWEEN 201.00-250.00	24	23	23	24	24	24	21	26	20	18
BETWEEN 251.00-300.00	32	26	29	24	27	20	18	22	19	32
BETWEEN 301.00-350.00	24	23	24	9	17	33	32	33	13	16
BETWEEN 351.00-400.00	9	11	11	2	5	10	13	8	5	5
ABOVE 400.00	2	4	3	1	3	2	3	1	2	1

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
18	48,752	17,279	66,031	56,838	21,453	78,291	-8,086	-4,174	-12,260
19	82,645	28,634	1,11,279	52,526	19,446	71,972	30,119	9,188	39,307
20	0	0	0	68,655	24,771	93,426	-68,655	-24,771	-93,426
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364

M KGS

GTAC Monthly Price Movement



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	280.90											
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note April 2026-27 Price is calculated on SALE 14,15,17 Only

GTAC BUYING FOR THE SALE 17

	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	16,58,957.4	Kgs		7,09,277.0	Kgs		23,68,234.4	Kgs			
SOLD	12,38,915.1	Kgs		5,25,219.7	Kgs		17,64,134.8	Kgs			
SOLD %	75%			74%			74%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	2,106	196.97	0%	TCPL	1,831	243.07	0%	TCPL	3,937	218.41	0%
HUL	71,940	289.12	6%	HUL	1,25,262	304.42	24%	HUL	1,97,202	298.83	11%
W.India	2,66,028	289.88	21%	W.India	1,06,792	268.95	20%	W.India	3,72,819	283.88	21%
WI.Pack	1,60,385	311.74	13%	WI.Pack	97,510	314.40	19%	WI.Pack	2,57,895	312.74	15%
N.India	3,71,767	257.67	30%	N.India	93,790	260.03	18%	N.India	4,65,557	258.14	26%
NI.Pack	55,002	241.02	4%	NI.Pack	1,417	371.07	0%	NI.Pack	56,419	244.29	3%
Packeteers	10,793	226.52	1%	Packeteers	0	-	0%	Packeteers	10,793	226.52	1%
C.India	33,603	343.82	3%	C.India	398	241.00	0%	C.India	34,000	342.61	2%
Exports	80,881	273.79	7%	Exports	838	180.00	0%	Exports	81,718	272.82	5%
Local	1,01,601	256.06	8%	Local	19,950	244.77	4%	Local	1,21,551	254.21	7%
S.India	18,967	259.28	2%	S.India	53,704	238.62	10%	S.India	72,671	244.01	4%
Others	65,845	255.17	5%	Others	23,728	228.58	5%	Others	89,572	248.13	5%
TOTAL	12,38,915	275.45	100%	TOTAL	5,25,220	278.43	100%	TOTAL	17,64,135	276.33	100%

GTAC ASSAM BATTING ORDER UPTO SALE 17

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	7,093	509.63	1	4,471	457.92
HATIMARA	2	1,153	483.22	3	7,795	405.99
HALMARI	3	13,428	468.91	4	16,849	405.69
BANAMALIE	4	1,283	417.83	5	3,806	402.92
GELAKEY	5	3,431	403.70	15	6,771	351.96
SOCKETING	6	3,050	395.97			
DEOHALL	7	4,007	394.20	23	17,423	332.47
GHILLIDARY	8	3,069	393.34	20	4,076	336.17
DOOLAHAT	9	9,087	392.15	30	30,727	318.02
DOOMNI	10	14,376	391.30	18	13,017	340.50
BIJLEEJAN	11	9,799	390.02	12	25,879	362.53
JAMIRAH	12	2,233	387.86	6	645	396.65
KAMARBUND	13	2,892	385.44	10	1,999	371.33
HALMIRA	14	12,871	377.68	9	2,714	375.96
BORSILLAH	15	2,584	372.85	8	8,841	377.06
HIRAJULI	16	4,192	372.81	7	10,014	381.06
DEHA	17	7,072	368.09	16	6,449	348.07
SUNDARPUR	18	1,160	367.37	39	8,143	307.01
DUKLINGIA	19	13,538	367.28	14	17,211	355.62
HATIJANCLONAL	20	20,095	367.24	21	11,654	335.10
BAHIPOOKRI	21	26,524	364.62	34	7,260	313.04
NAGRIJULI	22	20,541	363.80	22	7,351	333.48
KEYHUNG	23	11,955	362.29			
BETTYBARI	24	11,515	361.81	33	52,349	313.31
DHOOIE	25	3,767	361.74	24	5,852	328.82

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 17

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	7,093	509.63	1	4,471	457.92
HATIMARA	2	1,153	483.22	4	7,795	405.99
HALMARI	3	13,825	468.37	3	17,126	407.22
BANAMALIE	4	1,283	417.83	5	3,806	402.92
DOOMURDULLUNG	5	1,147	412.73			
KHARIKATIA	6	6,153	404.59			
GELAKEY	7	3,431	403.70	25	6,771	351.96
SILONIBARI	8	601	399.22	23	8,987	356.97
SOCKETING	9	3,050	395.97			
DEOHALL	10	4,007	394.20	41	17,423	332.47
GHILLIDARY	11	3,069	393.34	33	4,076	336.17
DOOLAHAT	12	9,087	392.15	62	30,727	318.02
DOOMNI	13	14,376	391.30	31	13,017	340.50
BIJLEEJAN	14	9,799	390.02	18	25,879	362.53
ROMAI	15	12,658	388.55			
JAMIRAH	16	2,233	387.86	6	645	396.65
BORBAM	17	10,527	385.59	14	7,716	371.49
KAMARBUND	18	2,892	385.44	15	1,999	371.33
LIGRIPOOKRIE	19	6,454	384.99			
HANUMANBAGCL	20	216	382.00	81	1,490	308.04
MANGALAM	21	163	381.00	76	926	311.57
KAKADONGA	22	667	379.76	34	438	336.00
HALMIRA	23	12,871	377.68	13	3,790	373.01
BORSAPORI	24	7,397	377.45	29	4,400	345.77
KENDUGURIHIGROWN	25	1,784	376.21	40	5,148	332.83

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